

SOLUTION PROVIDERS GUIDE

Reaching New Heights of Success



Exhibit Hall Layout

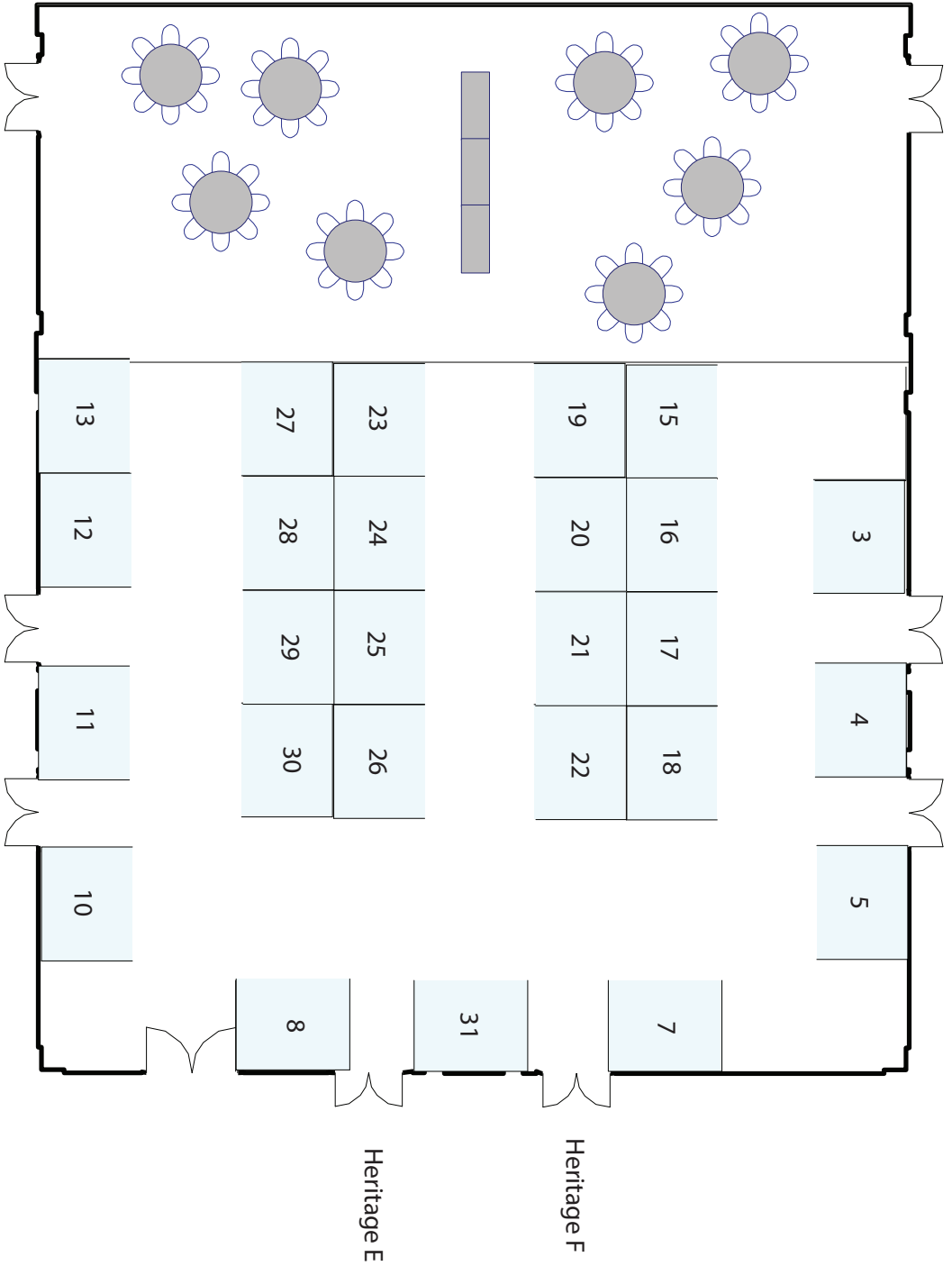


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Exhibit Hall

The Exhibit Hall is your place to gain answers to your questions and meet the experts providing solutions and services for trainers and educators.

Be sure to take your 'blue' bingo card and stop by each exhibitor's booth to have it initialed so that you can be included in the drawing for a fabulous prize. Place your completed bingo card in the box at the Conference Registration Table.

Stop by the SITE booth and visit with the leaders of YOUR organization. Learn about ways to be involved with SITE and see if you are utilizing all the member benefits you possibly can. While you are there, sign up to serve on the 2016 Conference Committee.

Exhibit Hall Activities and Hours

Sunday, June 20

Vendor Setup.....	1:00 – 3:30 pm	Heritage CDEF
Vendor Meeting	4:15 – 4:30 pm	Heritage CDEF
Exhibitor Live Commercials	4:30 – 5:30 pm	Summit Ballroom
Exhibit Hall Opening & Reception	5:30 – 8:00 pm	Heritage CDEF

Monday, June 21

Continental Breakfast in Exhibit Hall	7:30 – 8:30 am
Lunch Buffet in Exhibit Hall.....	12:00 – 1:00 pm
Exhibit Hall Closing/Vendor Drawings	4:15 – 5:15 pm (Should be present to win 5:00 PM)

A.D. Banker & Company #13



A.D. Banker & Company
exam prep and continuing education

Since 1979,
licensing

candidates have trusted family-owned and operated A.D. Banker & Company to provide them with information needed to pass insurance and securities licensing exams. To maintain those licenses, we also offer continuing education and product specific training to meet regulatory requirements.

AEI #18



American Educational Institute

American Educational Institute is the premier provider of self-study training programs in claims law

and coverage. Students learn to identify legal issues, analyze claim problems and apply what they've learned to their everyday claims handling. The results are better claim decisions, and settlements that are reasonable and appropriate

Balbresky Consulting Services #20



Training for Bottom Line Results

Balbresky Consulting

Services offers a full array of customized Sales, Negotiations and

Management Skills live workshops exclusively for the Insurance Community. Whether your functional area is Claims, Underwriting, Sales/Marketing or other business areas; if your employee experience level is new to insurance or seasoned professional – you will always find a level of customization that fits your needs. Our success is measured by helping our clients achieve their business goals through exceptional employee development. Contact us for a complimentary needs analysis. pbalbresky@verizon.net - (856) 985 0955 www.insurancetrainingbypaul.com

C3Softworks #5



C3 SoftWorks
Create. Captivate. Communicate.

With great-looking templates, easy-to-create games, and dynamic interactive polling, your training suddenly becomes a hard act to follow. Our powerful yet easy-to-use tools provide you with a customizable interactive presentation in

minutes. Deliver your presentation in the classroom, over the web or during a webinar. Take your training to a whole new level by adding wireless keypads and get everyone in the game. With our customizable training tools, getting the results you've always wanted has never been easier.

Cape School Inc. #1



Cape School Inc. has been providing professional education since 1974. Our first priority is customer service, by offering the best personal service, the fastest credit reporting and the most

responsible record keeping. We offer the highest quality education at the lowest market price available in classroom, webinar, and self-study formats.

Crawford & Company #16



Crawford

EDUCATIONAL SERVICES

EDUCATIONAL SERVICES has provided employees, clients, and the broader insurance industry with training solutions for more than 60 years. It includes three unique service

offerings: traditional and virtual classroom programs; KMC On Demand, a highly configurable knowledge management technology delivering customized learning programs, simulations and performance support tools; and continuing education/license compliance solutions.

ECU #23



Educational Concepts Unlimited, Inc. is your headquarters for quality insurance training. Our personalized customer service sets us apart. We are small enough to listen and large enough to meet your training needs. On-site training is also available where you need us.

eJ4 #21



ej4 is a leading provider of online video training solutions that help to positively change behaviors with highly targeted communications and learning content that is both cost-effective and delivered in an

engaging way so employees not only learn, but also achieve measurable results for your company.

ExamFX #25

ExamFX® ExamFX is the leading national preclicensing education provider for the Insurance and Financial Services industry. We offer preclicensing courses for the following exams: Series 6, 63, 65, 66, 7, Life & Health, Property & Casualty, and many others. We also offer Continuing Education in all 50 states! Our highly-predictive practice exams are the most state-specific available and are designed to simulate actual testing environments. Our content is supported by cutting-edge online tools and a library full of printed study material, ensuring we can accommodate anyone's learning style. Visit our website for details on our 100% Money Back Guarantee! www.examfx.com.

Haag Education LLC #15



Haag's Education division draws on the expertise of Haag engineers. Our premier damage assessment Certification programs include the Haag Certified Inspector (HCI)

Commercial, Residential, and Wind Damage courses. We also offer damage assessment training online through a growing library of seminars for CE credit. Haag's books and tools are trusted guides for industry professionals and include the new Haag Panel & Membrane Gauge™, which is used to estimate the thickness of steel and aluminum panels and single-ply membranes.

HelmsBriscoe #10



HelmsBriscoe offers Insurance Industry Meeting and Event Planners an easy

alternative to the time consuming process of researching, negotiating and contract the right location for your next event. Regardless of how big or how small your event may be. HelmsBriscoe will work with you as a resource to streamline the process and help you deliver a successful event anywhere in the world. Experience for yourself why more companies trust HelmsBriscoe with their conventions, meetings and events.

I-CAR #24

I-CAR® I-CAR® is a not-for-profit organization serving the automotive collision industry for over 35 years with the necessary education, knowledge, and solutions to ensure complete, safe and quality collision repairs for the ultimate benefit of the consumer.

Insurance Journal's Academy of Insurance #12



Insurance Journal's Academy of Insurance offers over 230 live and on-demand webinars covering all P/C insurance topics. We have developed a proprietary Learning Management System which, once enrolled, will give users

unlimited access to our entire library of courses. Learn more, earn more with Insurance Journal Academy.

Kaplan Financial Education #22



Kaplan Financial Education delivers license exam prep,

professional development, and CE for the insurance, securities, and financial planning industries. Through classroom, online, and self-study courses, Kaplan helps students succeed, regardless of learning style or budget. Visit www.kaplanfinancial.com to learn more!

Knowledge Factor, Inc #29



KnowledgeFactor Knowledge Factor's amplifire — the most

scientifically advanced learning software on the market — combines breakthroughs in neurobiology and cognitive psychology with big data analytics to create a powerful and personally adaptive learning experience. To date, amplifire's adaptive learning system has served nearly 2 million hours of learning and 176 million adaptive learning experiences, and the software is a cornerstone of education, test prep and corporate training programs across a wide variety of industries.

LightSpeed VT #28



LIGHTSPEED VT™
INTERACTIVE VIRTUAL TRAINING SYSTEM

LightSpeed VT

provides the ultimate online interactive training solution whether you're a corporate training manager who needs to improve performance and accountability or a subject matter expert yearning to transform your content. Our all-in-one approach provides powerful distribution advantages, simple e-commerce integration and a stellar marketing presence.

Panviva #17



Panviva®
Business Process Guidance

Panviva's SupportPoint

Cloud provides trainers

and educators with a

workflow navigation solution giving them instant access to the exact information, applications, and communication they need to execute their programs - all in one place and accessed through a simple, cloud-based interface.

Qstream #26



Developed at Harvard, Qstream is a radically new sales performance platform used by top

brands to ignite high-performance sales teams. Combining science and data analytics in an easy-to-use mobile solution, Qstream is the first and only proven approach to building smarter, more confident sales teams at scale – with impact to the bottom line. By letting reps play a game on their phone for just minutes a day, Qstream delivers data-driven insights that help sales leaders align behaviors for growth, and identify targeted coaching opportunities to strengthen the capabilities that matter most.

SITE Conference Charity (Angels of the Fallen) #8



Each year SITE chooses a local charity in the host city to 'give back' to the community. This year 'Angels of America's Fallen' has been selected. Drop by the SITE Charity booth to learn more about this special organization and show your support for our fallen military and first responder heroes by purchasing raffle tickets and angel pins.

SITE Booth #31



The true Power of SITE is in our organization's ability to connect insurance training professionals better than any other training organization. Stop by our booth while you are at conference and discuss ways you can get engaged, get involved and get connected with other training professionals.

TesTeachers #4



TesTeachers provides industry leading pre-license courses

for Insurance and Securities. We utilize a mix of video, audio, and text throughout our courses to appeal to all different learning styles. Our full length lecture videos, of actual instructors and not actors, provide a true replication of an in class experience.

The Institutes #19



The Institutes™

With more than 100 years of experience, The Institutes are the leading provider of risk management and property-casualty insurance education. Covering functional areas such as underwriting, claims, risk management, and reinsurance, our knowledge solutions include the Chartered Property Casualty Underwriter (CPCU®) designation program, continuing education (CE), and flexible online learning seminars.

The National Alliance for Insurance Education & Research #30



THE NATIONAL ALLIANCE
for Insurance Education & Research

The National Alliance
for Insurance
Education & Research

provides insurance and risk management programs in the US, Mexico, and the Caribbean. Over 2,500 annual programs meet any agency or company's education needs. Programs include the CIC, CRM, CPRM, CISR, CSRSM designations, sales and service classes, online courses, and advanced seminars.

Vale Training Solutions #27

Vale Training 
Solutions

Developed at Harvard,
Qstream's mobile solution
is proven to change
behavior and improve

on-the-job performance. Delivering scenario-based challenges to any mobile device, Qstream reinforces critical knowledge and sharpens customer-facing skills in minutes a day. Real-time analytics provide actionable insights to help management identify strengths and coaching opportunities within your team.

Continuing Education

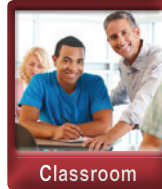
Online

Interactive online courses – no final exams



Subscriptions

- ✓ Cost effective and convenient
- ✓ 1 year access to entire CE library
- ✓ Instant exam grading-unlimited retakes



Classroom

Learn from the experience of other professionals



Webinar

Participate live online “classroom” courses – no exams



Self-Study

Learn and test at your own pace with a book

- | | | | |
|--|--|--|--|
| <ul style="list-style-type: none"> • General • Homeowners Valuation • Life & Health | <ul style="list-style-type: none"> • Life & Health • LTC Partnership • Medicare | <ul style="list-style-type: none"> • Medicare • Property & Casualty • CPE & CFP | <ul style="list-style-type: none"> • Annuity Suitability • Ethics • Flood |
|--|--|--|--|

Our Continuing Education library offers compelling topics and convenient online accessibility. Webinars, classroom, and self-study options are also available. Credits are reported daily.

Licensing candidates have trusted A.D. Banker & Company for over 35 years to provide on-target, test-specific exam preparation courses. We continually cross-reference content to each state’s most current exam outline to ensure our students have exactly what they need to PASS.

Prelicensing



Online

Interactive multi-media course

- ✓ On-target, test-specific courses
- ✓ Unlimited Practice Exams
- ✓ Guaranteed to Pass



Classroom

In person, instructor-led class



Web Class

Live online instructor-led class



Video Lecture

Online streaming video presentation



Self-Study

Self-paced learning with study manual





American Educational Institute

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- Fraud
- Automobile

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Balbresky Consulting

Insurance Training for Bottom Line Results



What do Underwriters, Claims Professionals, Engineers and Agents have in common?

(They all need to influence others!!)

For ideas to compliment your Negotiations, Sales and Influence Curricula contact:

pbalbresky@verizon.net

ENGAGING GAMES FOR EFFECTIVE TRAINING



Give your training a JOLT with BRAVO! - the premier game building software. Easy-to-use templates make game creation a breeze. Use wireless keypads for an interactive experience that is sure to engage everyone.

UNLIMITED TRAINING GAME POSSIBILITIES

Requires no developer skills - just add your content and play!

1 GREAT PROGRAM - 4 INCREDIBLE APPLICATIONS*

- CLASSROOM: Engage and energize your audience.
- ONLINE: Reach trainees anytime-anywhere.
- LMS: Create and deploy interactive e-learning.
- WEBINARS: Make web conferences interactive.

**ADD KEYPADS: Everyone plays - track results.*



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C3 SoftWorks
Health. Community. Connections.

A photograph of a white lighthouse with a black lantern room, situated on a rocky island. The lighthouse is illuminated from the side, and the sky is a mix of blue and orange, suggesting sunset or sunrise. The foreground shows a sandy beach with some green grass.

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300+ hours of self-paced
adjuster training credits



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We can build a customized,
online learning center for
your business



Engaging simulation and gaming

Learn through
interactive experience

Take Control of Your Future!

For more than 60 years, Crawford Educational Services has armed risk professionals with the skills they need to succeed in the broader insurance industry.

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For more information on Crawford Educational Services
and our KMC Learning Solutions
sales@KMConDemand.com | 404.300.1521 | www.KMConDemand.com



Educational Concepts Unlimited

Your Insurance Licensing and Continuing Education Headquarters

(We are small enough to listen, large enough to meet your training needs)



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In Classroom Pre-Licensing Course



STATE ETHICS COURSES

Textbook, Online & Classroom



INVESTMENT SERIES 6 & 63

In Classroom Investment Courses



CONTINUING EDUCATION

Textbook & Online Courses

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ej4's short, mobile friendly training videos positively change employee behaviors, develop necessary skill sets, and improve the company's bottom line. Put simply, ej4's goal is to help make your company more productive than it was yesterday by providing engaging training for your employees.



Just as needed



Just enough



Just in time



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EXAMFX FOUNDATION

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Flashcards
Simulated Exams
Tracking Tools for Managers

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Continuing Education | Adjuster Licensing (NC, NY, PA, SC, WV)
Series 6 & 63 | Series 7 | Series 65 | Series 66 | Series 24 | Series 26

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300 years of damage assessment at your fingertips

Training and tools for property adjusters. Developed by a team of Haag Engineers who share over 300 combined years of experience.



Online Seminars

Earn continuing education credits at the convenience of your schedule, without leaving your home or office.

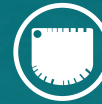
- ▶ Among many other offerings, Haag's newest course is required by the CA DOI to adjust earthquake claims in CA and must be renewed every 3 years.
- ▶ Perfect for property adjusters at all levels of their career.



Haag Certification

Earn the industry's premier damage assessment designation while increasing your confidence and skills.

- ▶ Choose from 3 courses:
 - Residential Roofs*
 - Commercial Roofs*
 - Wind Damage (New!)*
- ▶ Tailored for intermediate level professionals, with classes taught nationwide.



Books & Tools

Haag products and tools set the standard in support of accurate and efficient field work.

- ▶ Our newest tool, the Haag & Panel Membrane Gauge™, estimates steel & aluminum panels and single-ply membranes with engineered precision.
- ▶ Our damage assessment field guides provide widely trusted analysis of issues found on 5 different roofing types.



HaagEducation.com
HaagCertifiedInspector.com
800-527-0168

HelmsBriscoe is easy to engage. There are no contracts or minimum commitments required. In fact, because we are compensated by the property you select, you don't have to set aside a budget for our efforts. A review of the objectives for your next meeting is all that is needed to start the process and enlist the support of the world's largest collection of site selection experts.

HelmsBriscoe is the smart way to efficiently source your meeting needs. We provide you with the tools you need to make an informed selection without the bias of a sales team or representation company. Our more than 1,200 Associates are armed with years of experience and proprietary information systems that enable them to bring you unsurpassed expertise and negotiating power. Together, we can ensure you are securing the best possible venue for your event at the lowest overall cost.

HelmsBriscoe has a long-standing history of exceeding Client expectations. Since our inception in 1992, thousands of Clients have entrusted HelmsBriscoe with their venue selection needs. In 2012, we contracted more than 4.5 million room nights in 100 countries. You can trust that we will put this size, experience and purchasing power to work for you. With Associates in more than 55 countries, we have the global reach and experience to serve your needs wherever they may be.

Jim Stanton
Regional Vice President
325 Intrepid Cut Alpharetta, GA 30005
770-740-0711 (phone) | 888-577-3705 (fax)
jstanton@helmsbriscoe.com | www.helmsbriscoe.com



"As a HelmsBriscoe client averaging 400 meetings annually, the value of their services is immeasurable. Their industry knowledge and vast global reach are unsurpassed in the industry which is an instrumental quality for our company. We are always confident our meetings are being represented with the upmost professionalism. They truly are the trusted leader and a valued partner in this ever changing industry. Working with HelmsBriscoe continues to prove that relationships are the currency of life."

- Corinthian Colleges, Inc

Professional Bio



Jim joined HelmsBriscoe in May of 1994 as Regional Vice President, the 13th associate to join the ranks of HB. After 10 years in working at the corporate headquarters office in Scottsdale, AZ, Jim now works out of Atlanta, GA and handles a diverse group of corporate and association accounts. Jim was recently inducted into HelmsBriscoe's distinguished Hall of Fame for contributions to the company since 1994 and 17 consecutive years as a top producer. For Jim and his clients, the mission is clear: "Our HB clients deserve the best venue at the best price with the most favorable contractual terms available. In today's time-compressed business environment, we strive to save our clients time and money." Keeping this goal as a clear and simple has been the key to Jim's success.

A graduate of Washington and Lee University in Lexington, VA, Jim is a 27 year veteran of the hospitality and meetings industry. Previous to joining HelmsBriscoe, Jim held leadership positions with Richfield Hospitality Management Corporation, Registry Hotels and Resorts and Hilton Hotel Corporation.

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COLLISION REPAIR TRAINING ISN'T JUST FOR TECHNICIANS.

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i-car.com/introtraining



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EDUCATION, KNOWLEDGE AND SOLUTIONS

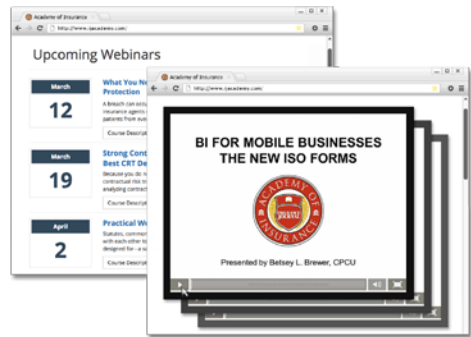
GIVE YOUR AGENTS A

COMPETITIVE ADVANTAGE

Introducing the Academy of Insurance Learning Management System (LMS)

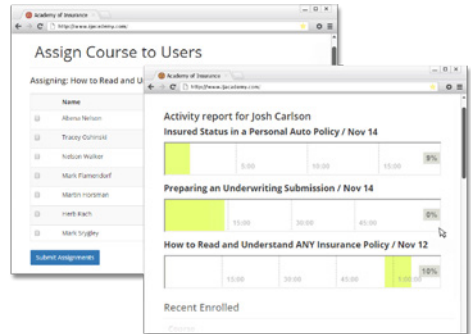
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Securities exams and helped them maintain

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Financial Education



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UNIVERSITY**

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Leveraging the Science of Learning & Memory

amplifire — the most scientifically advanced learning tool available - helps learners acquire information faster, remember it longer and recall it far more effectively than traditional learning methods, resulting in measurable top- and bottom-line impacts.

By leveraging key science from the fields of neurobiology, cognitive psychology and game studies, **amplifire** has identified and engineered 22 techniques into the software that are proven to systematically trigger learning and long-term memory formation. These techniques are the key drivers behind **amplifire's** dramatic learning results:

Confident Mastery of Content

- More than 95% subject matter mastery

More Efficient Learning

- 50-75% decrease in time to mastery

Increased Knowledge Retention

- Up to 85% knowledge retention after 12 months

The Benefits of Enhanced Learning Outcomes

Fortune 500 companies across a variety of industries are implementing **amplifire** to improve the efficacy of their training and enhance the performance of their workforce, resulting in:

Reduced Costs

Increased Revenues

Increased Customer Satisfaction

Example Case Studies

Medical Training

A major U.S. Healthcare organization adopted **amplifire** to train 430 surgical nurses across 17 hospitals. Through **amplifire**, this organization found:

- New nurses had 12% misinformation
- Nurses with the greatest tenure had 25% misinformation

By implementing **amplifire** to remediate knowledge gaps across all nurses, this organization experienced:

- Reduced instances of misdiagnosed/mistreated patients
- Reduced new nurse on-boarding time by 25%
- Decreased risk insurance premiums

Test Performance

The industry leader in bar exam prep successfully implemented **amplifire** in three consecutive sections of their bar prep course, and produced a **13-point** lift in exam scores that directly correlated to **amplifire** usage. As a result **amplifire** is now a cornerstone of their bar prep course offering with a > 93% student adoption rate.

Manufacturing

One of the nation's largest food manufacturers implemented **amplifire** to train its line workers, and experienced an **79%** reduction in employee errors, resulting in up to:

- \$4 million in cost avoidance annually
- 20% increase in productivity
- 69% reduction in employee turnover



SupportPointCloud

SEAMLESSLY AND EFFORTLESSLY NAVIGATE YOUR PEOPLE THROUGH **ANY PROCESS**



Training
Inquiry



One-Click
SupportPoint



Access Instant
Clear Guidance



Deliver Quick and
Efficient Answers



Happy Staff
and Customers

SupportPointCloud is software designed to make it easier for trainers and educators to perform their jobs by offering real-time navigation that can effortlessly guide team members through complex training materials, procedures and systems. In doing so, it is helping to dramatically improve efficiency and accuracy allowing you to cut costs and training times.


Learning and Development is critical to the ongoing customer experience as well as staff morale. A confident staff member is a more competent staff member.

With SupportPoint Cloud, users can quickly and accurately navigate and coordinate multiple locations, disconnected information sources and critical procedures to help improve their ability to do their job.

By reducing training and time to competence, increasing throughput and accuracy, and increasing staff and customer satisfaction, SupportPoint Cloud will deliver fast results and pay for itself within the first year of implementation.

SupportPoint Cloud Benefits

- Slashes training and induction times
- Accelerates staff productivity
- Cuts operating costs
- Improves customer and employee satisfaction
- Promotes staff multiskilling
- Delivers content to almost any device or browser
- Blends seamlessly with your existing technology framework
- Non-disruptive upgrades and feature enhancements
- Pay-as-you-go licensing so you only pay for what you need
- Flexible, cost-effective provisioning that makes it easy to scale usage to meet ongoing changes to user numbers.



Your top producers
will forget up to
79% of what they
need to know within
30 days.

We can fix that.

Discover today's most popular mobile sales reinforcement and analytics solution.



Engaging Mobile Platform

Easy to use. Features built-in game, reputation and social mechanics that users love.



Developed at Harvard

Scientifically proven to improve performance and increase knowledge retention by up to 170%.



Simple, Effective & Fun

Respond to scenario-based challenges from any mobile device in just 3 minutes a day.

**Used by Top Insurance
Companies**



Arthur J. Gallagher & Co.

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Insights, Not Hunches

No matter what your
insurance career needs...



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The Institutes are the leading provider of professional development solutions for the risk management and property-casualty insurance industry. You can advance your career with respected certifications through The Institutes' courses. And you can conveniently earn and track your continuing education requirements with our CEU.com online courses.

With our proven knowledge, you can achieve powerful results. Go to www.TheInstitutes.org

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SECURITIES COURSES

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Series 7 OR
Series 24 OR Series 26

\$125

Series 6 OR
Series 65 OR Series 66

\$49

Series 63



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Online Class
Video, MP3, Exams



Study Manual
PDF Format - Printable



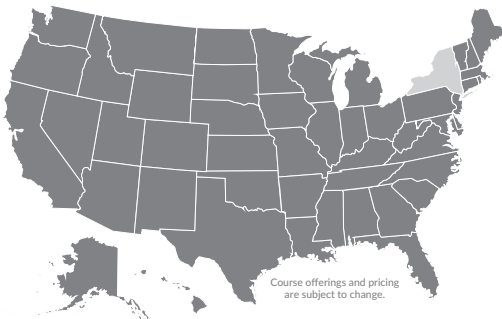
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Did You Know... The National Alliance offers all of the following programs?

Designation Programs



Certified Insurance Counselor (CIC)

Five Institutes:

- Personal Lines
- Commercial Casualty
- Commercial Property
- Life & Health (also available online)
- Agency Management (also available online)

CRM for CIC

You may take one CRM course in place of one CIC institute to tailor your CIC designation to your needs. Both designations can be earned by completing nine programs—any four CIC institutes and all five CRM courses. Only ONE annual update is required for double CIC/CRM designees.



Certified Risk Manager (CRM) – Classroom or Online

Five Courses:

- Principles of Risk Management
- Analysis of Risk
- Control of Risk
- Financing of Risk
- Practice of Risk Management



Certified Insurance Service Representative (CISR) – Classroom or Online

Choose Five Out of Nine Courses:

- Commercial Casualty I - CGL, Additional Insureds
- Commercial Casualty II - BAP, WC, Excess Liability
- Insuring Commercial Property
- Insuring Personal Residential Property
- Insuring Personal Auto Exposures
- Personal Lines Miscellaneous
- Agency Operations
- Elements of Risk Management
- Life & Health Essentials

CISRs that pass all nine courses will earn the advanced distinction of *CISR Elite*.



Certified School Risk Manager (CSRM) – Classroom or Online

Five Courses:

- Fundamentals of Risk Management
- Handling School Risks
- Measuring School Risks
- Funding School Risks
- Administering School Risks

Additional Education Opportunities

James K. Ruble Seminars

Advanced seminars developed exclusively for dues-paid CICs and CRMs, covering a wide range of speciality risk and insurance topics.

Dynamics Series

Today's #1 sales and marketing training for insurance professionals:

- Dynamics of Selling
- Dynamics of Sales Management
- Dynamics of Company/Agency Relationships
- Dynamics of Personal Insurance

National Alliance School for Producer Development

A rare 2-week combination of customized technical and sales training. Unlock your producer's potential.

William T. Hold Seminars – Classroom or Online

Innovative, advanced learning opportunities covering insurance and risk management. 8-hour classroom topics and 4-hour online topics available.

Dynamics of Service

Improve your people skills, tune up your professional competence, and acquire a wealth of tools and techniques for dealing with customers effectively.

Insuring Flood Exposures – Classroom or Online

The emphasis of this course is on flood exposures with the National Flood Insurance Program (NFIP).

Ethics – Online

Meet your legal and ethical requirements for ethics education in the insurance industry while fulfilling continuing education needs.

University Associate Programs (UACIC and UACRM)

Students may obtain credit toward two parts of the distinguished CIC and CRM designations through approved university insurance and risk management coursework.

ACES

These customized in-house programs provide an unprecedented opportunity to gain concentrated, thorough knowledge of specific coverages and endorsements.

In-House Training

With tailor-made solutions, you can bring the quality and expertise of The National Alliance into your agency or company, train your entire team, and save your company money by conducting our courses in-house and on-site.

COURSE LISTINGS for Appraisers, Adjusters and Estimators

Practical Instruction. Exceptional Results.

Professional Knowledge and Skill Development



Vale Training 
Solutions